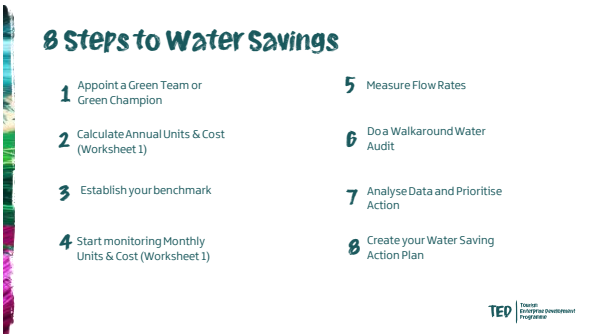




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4



5



6

## Top line

- About 71% of the earth's surface is made up of water
- 97.5% of all that water is saltwater.
- Of the remaining 2.5%, the majority is permanently frozen or otherwise unavailable for use.
- Only 1% of earth's water is available for our use.
- There has been a 600% increase in global demand for water over the last 100 years.
- A growth in demand of 50% globally is anticipated up to 2030.

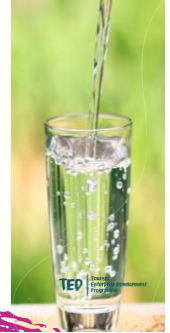


9

## Top line facts - NI

- Brushing your teeth with the tap running can use 6 litres of water per minute
- Around 30% of water in an average household is used to flush the toilet
- A bath uses 80 litres of water. In 5 minutes, a standard shower uses 35 litres of water and a power shower uses 90 litres of water

Source: Northern Ireland Water: <https://www.niwater.com/why-save-water-at-home-bathroom/>



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## Top line facts - NI

Typical business premises, on average, use 50 litres of water per person per day.

Water use in typical business premises:

- Toilet Flushing 43%
- Urinal Flushing 20%
- Washing 27%
- Cleaning 1%
- Canteen Use 9%

Source: Northern Ireland Water: [www.niwater.com/what-is-normal-water-use](http://www.niwater.com/what-is-normal-water-use)



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## Four reference points

Your Water Bill	Your Water Meter	Sub – Meters	Your Water Flow Rate

12

## Step 1

# Green Team or Champion



13

## Leaner & Greener Wisdom

Only when you measure and monitor can you truly manage water and save money



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## Water Use & Costs Sheet – Worksheet 1

WATER		Estimated (M3) 2022	
		Benchmark (Meters)	
LAST YEAR		THIS YEAR	
2022 Total m3		2022 Total m3 YTD	0
2022 Total Cost		2022 Total Cost YTD	0
2022 Cost per m3	#DIV/0!	2022 Cost Km3 YTD	#DIV/0!
2023		Benchmark (m3)	YTD
January	Consumption m3 / Estimated Cost	#DIV/0!	YTD
February	0.00	#DIV/0!	
March	0.00	#DIV/0!	
April	0.00	#DIV/0!	
May	0.00	#DIV/0!	
June	0.00	#DIV/0!	
July	0.00	#DIV/0!	
August	0.00	#DIV/0!	
September	0.00	#DIV/0!	
October	0.00	#DIV/0!	
November	0.00	#DIV/0!	
December	0.00	#DIV/0!	
TOTAL	0.00		

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## Step 2

# Annual Use & Costs

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How much water do you use in your business right now?

This is your baseline.

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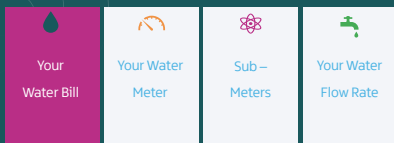
17

Start by establishing your annual figures for 2022.

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18

## Four reference points



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## understand your bill



Both unmet and unmet (or unmet) customer bills have a standing charge element. This standing charge is a fixed charge which includes a cost of providing a water supply. The Standing Charge Element (SCE) is the standing charge element based on the size of the supply pipe to your property. For unmet (or unmet) customer bills, the standing charge element is a fixed cost. More details of charges can be found in the Source: <https://www.niwater.com/understanding-your-bill/>

Source: <https://www.niwater.com/understanding-your-bill/>

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## Understand your bill

Your bill – back

**Your charges in detail**  
A breakdown of your water consumption, the charging rates and the total charges for your bill.

**About your meter**  
All the information relating to your meter including its location, date of any readings recorded, and any allowances for which you may be eligible.

**Your grand total**

Source: [www.niwater.com](http://www.niwater.com)

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## Worksheet 1: Water Use & Costs – Annual & Monthly

WATER		Estimated EMB 2022 Benchmark Measure	
<b>2022 Total m3</b>		<b>2022 Total m3 YTD</b>	0
<b>2022 Total Cost</b>		<b>2022 Total Cost YTD</b>	0
<b>2022 Cost per m3</b>	MCUB/m3	<b>2022 Cost per m3 YTD</b>	MCUB/m3
<b>2023</b>	Consumption (m3)	Estimated Cost	Benchmark (cost)
January	0.00	MCUB/m3	Notes
February	0.00	MCUB/m3	
March	0.00	MCUB/m3	
April	0.00	MCUB/m3	
May	0.00	MCUB/m3	
June	0.00	MCUB/m3	
July	0.00	MCUB/m3	
August	0.00	MCUB/m3	
September	0.00	MCUB/m3	
October	0.00	MCUB/m3	
November	0.00	MCUB/m3	
December	0.00	MCUB/m3	
<b>TOTAL</b>			

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## Water Bill Health Check

This free service provides you with a simple breakdown and explanation of your water bill.

It makes sure that you are being billed correctly and helps identify opportunities for you to save money on your water bills.

If appropriate for your circumstance, you will also receive some water efficiency advice.

For your free Water Bill Health Check email [contact@consumercouncil.org.uk](mailto:contact@consumercouncil.org.uk) or call 0800 121 6022.

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## Suggested Actions

- Ensure you are receiving a metered bill.
- Get familiar with all the information on your bill.
- Apply for Water Bill Health Check through The Consumer Council
- Record your 2022 figures (cubic meters of water and cost per cubic member) in Worksheet 1

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## Step 3

# Benchmark

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## Why benchmark?

Benchmarking allows you to track your own performance over time

Benchmarking allows you to compare your performance against others in the industry

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## Benchmark examples

95 litres per guest  
 45 litres per square meter  
 110 litres per cover

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## Worksheet 1: Water Use & Costs – Annual & Monthly

WATER				Estimated EMO 2022
LAST YEAR		THIS YEAR		Benchmark Measure
2022 Total m3		2022 Total m3 YTD		0
2022 Total Cost		2022 Total Cost YTD		0
2022 Cost per m3	MCU/0	2022 Cost Each YTD	MCU/0	0
2023	Consumption m3	Estimated Cost	Estimated m3	Notes
January	0.00	0.00	MCU/0	
February	0.00	0.00	MCU/0	
March	0.00	0.00	MCU/0	
April	0.00	0.00	MCU/0	
May	0.00	0.00	MCU/0	
June	0.00	0.00	MCU/0	
July	0.00	0.00	MCU/0	
August	0.00	0.00	MCU/0	
September	0.00	0.00	MCU/0	
October	0.00	0.00	MCU/0	
November	0.00	0.00	MCU/0	
December	0.00	0.00	MCU/0	
TOTAL				


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## Step 4


# Monitor Monthly


30

## Four reference points

  
 Your Water Bill

  
 Your Water Meter

  
 Sub – Meters

  
 Your Water Flow Rate

31

## Worksheet 1: Water Use & Costs – Annual & Monthly

WATER				Estimated EMO 2022
LAST YEAR		THIS YEAR		Benchmark Measure
2022 Total m3		2022 Total m3 YTD		0
2022 Total Cost		2022 Total Cost YTD		0
2022 Cost per m3	MCU/0	2022 Cost Each YTD	MCU/0	0
2023	Consumption m3	Estimated Cost	Estimated m3	Notes
January	0.00	0.00	MCU/0	
February	0.00	0.00	MCU/0	
March	0.00	0.00	MCU/0	
April	0.00	0.00	MCU/0	
May	0.00	0.00	MCU/0	
June	0.00	0.00	MCU/0	
July	0.00	0.00	MCU/0	
August	0.00	0.00	MCU/0	
September	0.00	0.00	MCU/0	
October	0.00	0.00	MCU/0	
November	0.00	0.00	MCU/0	
December	0.00	0.00	MCU/0	
TOTAL				

32

## Northern Ireland Water

- NI Water aims to read the meter at least twice a year.
- Guarantees that one bill per year is based on a meter-reading.
- Metered customers usually receive a bill every 6 months.

33

## Why is it recommended to read your meter?

- The information is more timely
- The information is more accurate
- Allows you to monitor patterns over different months, weeks and even days

**Important Note: Be safe and follow guidelines**

[www.niwater.com/read-your-meter](http://www.niwater.com/read-your-meter)



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## Sub-Meters

Sub-meters are useful for larger businesses or where certain departments use large amounts of water.



35

## Step 5

### Measure

# Flow Rates



36





Once you have a good sense of how much water is being used to run your business, it's time to get behind those figures and establish where and how the water is being used:

- ✓ Count water-using fixtures and appliances inside and out.
- ✓ Identify associated water flows



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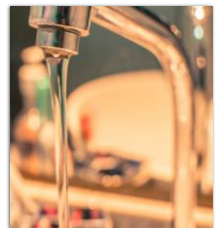
## Four reference points

			
Your Water Bill	Your Water Meter	Sub - Meters	Your Water Flow Rate

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## Water flow rate

The speed at which water flows out of a tap, shower or toilet in litres per minute.



39

### What is considered a good flow rate?



- ✓ Kitchen Taps: 6-8 litres per minute
- ✓ Public and Restroom Taps: 2-4 litres per minute
- ✓ Showers: 6-8 litres per minute
- ✓ Toilets: 4-6 litres per flush based on dual flush toilet



40

### Calculate flow rate taps and showers



- ✓ Open tap or shower at full force.
- ✓ Let it run for 10 seconds into a large bucket.
- ✓ Measure how much water is in the bucket.
- ✓ Multiply by 6 to get the litres used per minute.



41

### Comparing flow rates



Number of liters per minute  
 X  
 Estimated number of minutes in use per day  
 X  
 Number of weeks in use in the year  
 = Annual consumption



42

### Comparing flow rates



MY BATHROOM TAP 6 (litres per minute)		OPTIMAL BATHROOM TAP 3 (litres per minute)
X		X
120 (minutes per day)		120 (minutes per day)
X		X
363 (days in use per year)		363 (days in use per year)
= 261360 litres/year		= 130,680 litres/year



43

### Step 6

# Walkaround Audit



44

### Conduct a Water Audit

4.2 Walkaround Water Audit Template

WALKAROUND WATER AUDIT		
Area	What I notice	What could improve here
Ladies Toilet	Tap left running on full force but nobody there	Change to a tap that switches off automatically
Mens Toilet		
Kitchen Wash Up		
Kitchen Dishwasher		
Bedroom Showers		
Bedroom Toilets		
Garden		
etc...		



45


**Step 7**

# Analyse Data



46

Your Flow Rate Analysis and Walkaround Audit will give you a clear picture of your water use profile and will highlight priority action areas



47

Analyse the outcomes of your audit

- What jumps out as a priority area for attention?
- Share outcomes with your team or mentor
- Brainstorm solutions
- Broadly estimate costs and resources required


# Prioritise!



48

# Leaner & Greener Wisdom

First take the actions with the lowest cost and highest impact



49

**Step 8**

# Action Plan



50

# Aine Martin

Experiences from Ireland's First Carbon Neutral Hotel



51





52



53



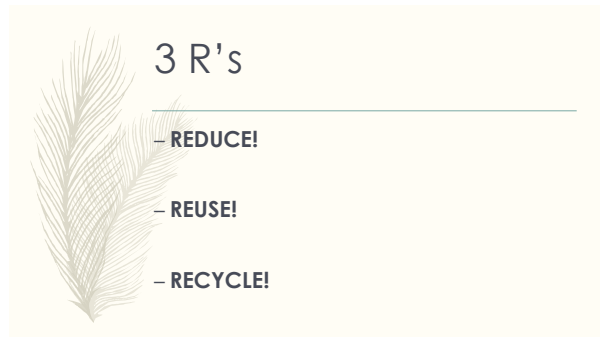
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56



57

## 3 P's

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- PEOPLE!
- PLANET!
- PROFIT!

58

## Training staff at induction and regular training sessions

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- Every employee who starts working in Hotel Doolin receives a full induction day where the Green Hospitality efforts and policies are clearly explained amongst other Hotel information.
- The manager on duty for AM and PM shifts is responsible for ensuring **water saving measures** are being carried out in all areas and spot checks are to be done too.



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## How to achieve carbon neutral certification?

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We worked with the **Green Hospitality Programme** - the national resource for sustainable and responsible tourism in Ireland recognised by governmental authorities including Fáilte Ireland, Tourism Ireland, Discover Ireland and the **Sustainable Energy Authority of Ireland (SEAI)**.

Certification included several visits, creating a five-year energy efficiency plan and finally being assessed and in our case, awarded the **Carbon Neutral12 GREENMark** certification. Hotel Doolin is now the **first premises** in Ireland recognised as having achieved this certification

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## Green Team

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Sub-teams:

- Water
- Energy
- Waste
- Green Purchasing / Corporate Social Responsibility





61

## Why reduce water consumption?

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- Cost
- Environmental Impact




62

## Water Consumption & Results

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WATER	2019	2020	2021
Food Covers & Guests	273,160	130,448	201,804
Total (cubic metres) per annum -43% saving in 2021 v's 2019	6,296 (23L per guest)	2,878 (22L per guest)	3,578 (18L per guest)

63

## Establishing Baseline



- Read water meter at the same time every day. Suggest morning time as it can be the first job of the day and record in a book, day by day, month by month.
- To calculate the total usage, you deduct the last day of the month from the first day of the month. Water is measured in cubic meters.
- It is important that the meter is read every day.



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## Set a Target for reduction

- Once a baseline is established, the next step is to tackle reducing water consumption and setting the target reduction for your business.
- Allocate responsibility to relevant departments  
- E.g Maintenance Manager, Executive Chef
- "Low Hanging Fruit" if this is the first year that water conservation measures are being taken.

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## Shower & Tap Aerators

- Replacing your shower head and tap aerators with new, water-saving ones will bring you a return on investment after a few months of use.
- Also reduces energy usage as less water is required to be heated.
- Reductions of up to 55% can be achieved without affecting guest comfort.



66

## Hippo Bags in Toilet Cisterns

Hippo Bags are a simple, proven and low cost water saving device to help conserve water in toilet cisterns at home and in businesses. Every time a toilet is flushed the Hippo saves approximately 3 litres of water. Payback is 8-12 weeks. £5.68 for 2 bags.



67

## Harvesting Rainwater

- 6500 litre tank in the garden underground
- Low maintenance required
- Water is used for polytunnel and cleaning back of house yard.



68

## Harvesting Rainwater

Installed 4 shoots running from gutters into pipes bringing rainwater to the tank. This water is used daily for watering plants / polytunnel and cleaning also. It is also used for power hosing the hotel & footpaths.



69

## Changing Behaviour

- Suggest actively changing behaviour on a weekly basis by engaging and encouraging the team to reduce their carbon footprint. This training and education hugely increased their positive effects on the activities and achieving the fundamental targets that are set in place.
- Examples include:
  - Refraining from defrosting food with running water.
  - Training Kitchen porters not to leave taps running. Knee taps are a good option.
  - Standard operating procedures for cleaning bedrooms.
  - Fix leaks and dripping taps / equipment.

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## Additional steps

- Water refill station
- Sell reusable water bottles
- No plastic bottles of water or soft drinks sold in plastic.



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## Additional Steps

- Urinals in bathrooms flush every 2 hours and are spot checked regularly.
- Operate a towel & linen re-use programme in the bedrooms to reduce amount of laundry.
- Incentivise the guests to not have their room serviced by giving them a 5 euro bar voucher and there has been a very positive uptake on this offering.

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## Recommended Steps & Tips

- Start if you haven't already as it is the responsible thing to do and also a very positive exercise for the team, guests, suppliers and all stakeholders involved in the business.
- Get your team involved.
- First step is to start recording and monitoring your water usage and then setting a target for what you want your business to achieve in terms of a reduction.
- Train your team from Day 1 about reducing water consumption.
- Hippo Bags / Aerators / Harvesting Rainwater
- Training staff to be aware of reducing water consumption. Get their ideas and suggestions.

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## Top Tip!

- File the following invoices in a separate folder:
  - Water, you may only get one water bill per year
  - Waste
  - Energy bills (electricity, gas and oil). Start tracking your consumption and set a target.
- Look at your consumption - Follow up on discrepancies – you may have a leak. Turn the water off and establish this.
- Make it fun. Don't make it a chore!

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## Any Questions?

Thank You!

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Worksheet 3: Water Savings Action Plan

4.3 Water Savings Action Plan Template

WATER SAVINGS ACTION PLAN				
No	Action	Responsibility	Deadline	Notes
1.	Establish flow rates of all toilets in the building and enter into the XX spreadsheet	Maintenance Manager	30.01.2023	

76

## Leaner & Greener Wisdom

It's only an action plan if it is clear who has to take the action and when that action has to be taken by



77

# Action Ideas

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78

## 4 Main Action Areas

-  Fix leaks
-  Invest in Equipment
-  Alter behaviour
-  Introduce new systems

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79



It is your responsibility to check for leaks.

Once the water enters your property, you are responsible for it.

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80

## Action Area 1: Fix Leaks



### Mains Leak: Overnight Test

- ✓ Select a time when your business has minimal or no activity.
- ✓ Take a meter reading.
- ✓ Wait 3 hours and take the meter reading again.
- ✓ If there is a substantial difference, you have a leak.
- ✓ Call a plumber.
- ✓ Contact Northern Ireland Water to report leak and find out if they can repair.

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### Action Area 1: Fix Leaks



#### Equipment Leaks

- ✓ Act on leaky equipment as quickly as possible e.g. taps, shower heads, appliances.
- ✓ Engage staff to be alert to leaks and to report leaky equipment.
- ✓ Designate responsibility for reporting leaks.



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### Action Area 2: Invest in Equipment



- ✓ **Aerators:** to reduce flow rate (without affecting customer experience)
- ✓ **Cistern Bags:** if toilet flow is high. Monitor to ensure flush remains strong enough.
- ✓ **Waterless or sensed urinals**
- ✓ **Taps:** replace traditional taps with mixer taps, lever taps or sensor taps.
- ✓ **Low flow showers** – mix air with water to preserve shower experience.




83

### Action Area 3: Influence behaviour Change




84



If a kitchen porter leaves the Pot Wash Sink Tap (20 lt/mn) on with no stopper in the sink for 5 minutes every hour, 1,700 litres per day are wasted, 11,932 per week, 51,708 per month or 620,500 per year – Costing c. €1,800 pa or if its hot water up to €10,000 per annum

Source: Green Hospitality Ireland



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### Action Area 3: Change behaviour



- ✓ Start with yourself!
- ✓ Invest in communication, training and monitoring
- ✓ Train staff to set equipment to water-saving and energy-saving cycles
- ✓ Invite ideas for water conservation from your team
- ✓ Recognise and reward great suggestions or actions and the impact of staff actions on savings



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### Action Area 3: Change behaviour



#### Indoors

- ✓ Choice of wash cycle in dishwashers and washing machines.
- ✓ Ensuring full loads
- ✓ Minimising water used when cleaning.
- ✓ Use of alternative cleaning products that don't require rinsing
- ✓ Use of sink stopper when rinsing or washing.
- ✓ Avoidance of tap-running in advance of or after cleaning.



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### Action Area 3: Change behaviour



Indoors

- ✓ Checksprinklers are not sprinkling hard surfaces
- ✓ Select plants that require minimal watering
- ✓ Water early in the morning and late in the evening to avoid evaporation
- ✓ Start mulching – add layer of bark to keep the sun off the soil and reduce water



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### Action Area 4: Introduce new systems



- ✓ Install sub-meters where relevant
- ✓ Rainwater harvesting
- ✓ Water filtration system



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Download the workshop resources

[www.tourismni.com/leanergreener](http://www.tourismni.com/leanergreener)

No.	Action	Responsibility	Deadline
1.	Establish flow rates of all toilets in the building and enter into the XX spreadsheet	Maintenance Manager	30.03.2023

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## Save the Date

**Tuesday 7<sup>th</sup> February, 10.00-11.00am**

- Leaner & Greener Waste Management

**Tuesday 14<sup>th</sup> March, 2.00-3.00pm**

- Leaner & Greener Food Waste Webinar



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Leaner & Greener  
**Water**

[tourismni.com/leanergreener](http://tourismni.com/leanergreener)  
[tourismni.com/trievents](http://tourismni.com/trievents)

Northern  
Regional  
Enterprise  
Development  
Programme

TED | Tourism  
Enterprise Development  
Programme

TOURISM  
NORTHERN  
IRELAND

The banner features a blue background with white text and logos. On the left, there is a vertical strip of colorful images showing water and nature. The main text 'Leaner & Greener Water' is in a large, white, sans-serif font. Below it are two lines of smaller white text providing website URLs. In the top right corner is the Northern Regional Enterprise Development Programme logo, which includes a colorful circular graphic. In the bottom left is the TED logo, and in the bottom right is the Tourism Northern Ireland logo, which also features a colorful circular graphic.

94